



Evaluating key early-stage tradeoffs in production of green ammonia

First Latam Meeting on Green Ammonia and Power-to-X

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Prepared for:



Capabilities & clients

Inodú covers the following energy markets: U.S., Chile, Perú and Colombia.

Inodú is focused on providing services related to:

- ✓ Electricity markets & regulation
- ✓ Energy market intelligence
- ✓ Energy data and analytics
- ✓ Renewable energy integration, flexibility, energy storage & grid transformation
- ✓ Decarbonization strategy and policy
- ✓ Distributed energy resources & services
- ✓ Green powerfuels
- ✓ Energy, environment & social nexus



Agenda

- 1 Approach to site selection & key early-stage tradeoffs
- 2 Evaluating energy supply for green hydrogen and ammonia production
- 3 Chilean study case of reliability premium cost dynamics

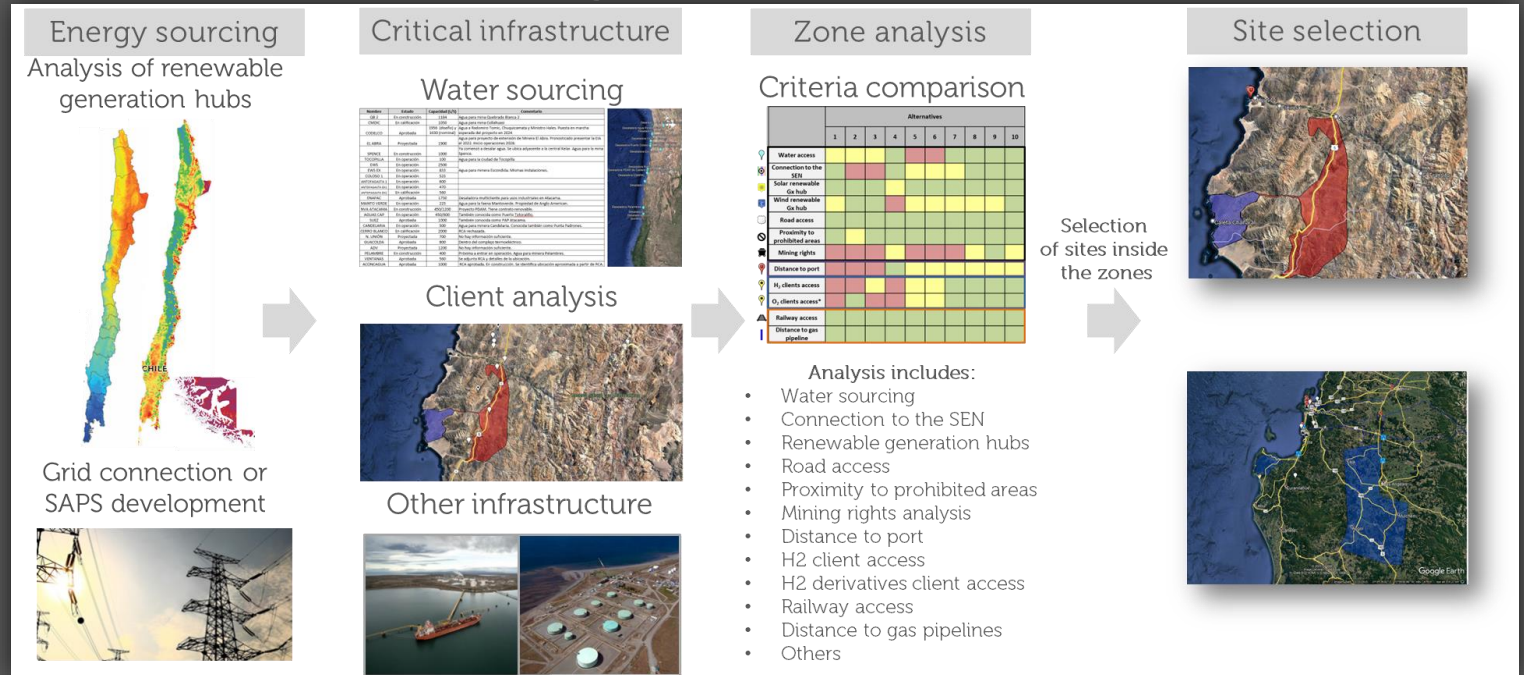


1

**Approach to site selection
& key early-stage tradeoffs**

Site selection methodology

Robust and comprehensive site selection can lead to more competitive green hydrogen and green ammonia projects



The competitiveness of a green H₂ and derivatives production facility is highly influenced by the capacity to have access to favorable energy resources, to the end consumer and existing infrastructure, which can lower distribution costs.

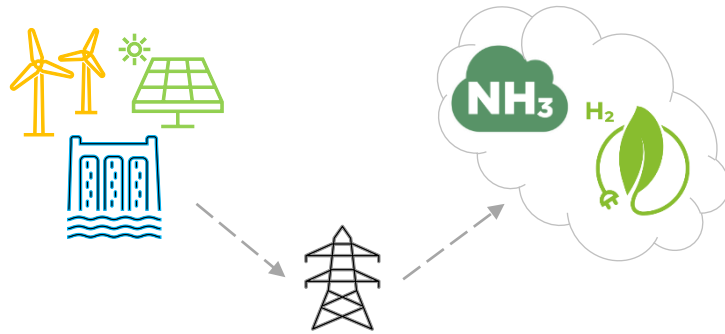
When developing a green H₂ and derivatives production facility it is important to evaluate multiple sites in order to have options and select a more competitive project.

1.1

Supply alternatives for
the Power-to-X project

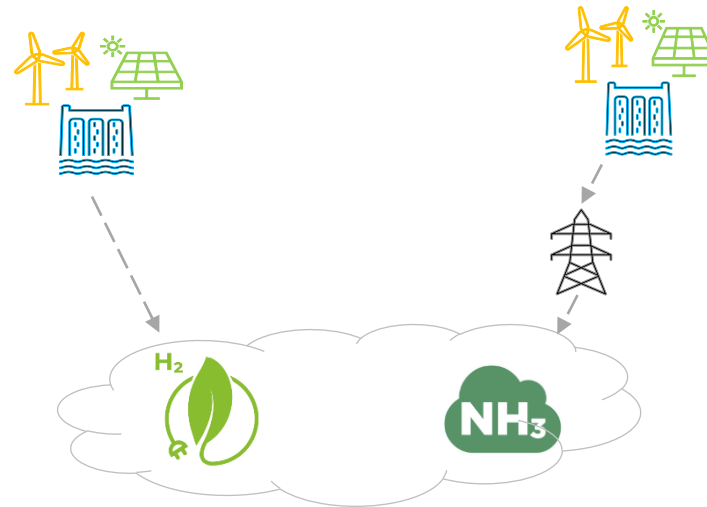
Supply alternatives for a H₂/NH₃ facility

Full On-Grid supply



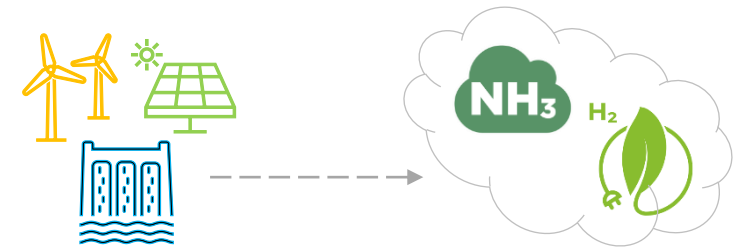
- Grid-connected H₂ plant
- Grid-connected NH₃ plant

Hybrid supply



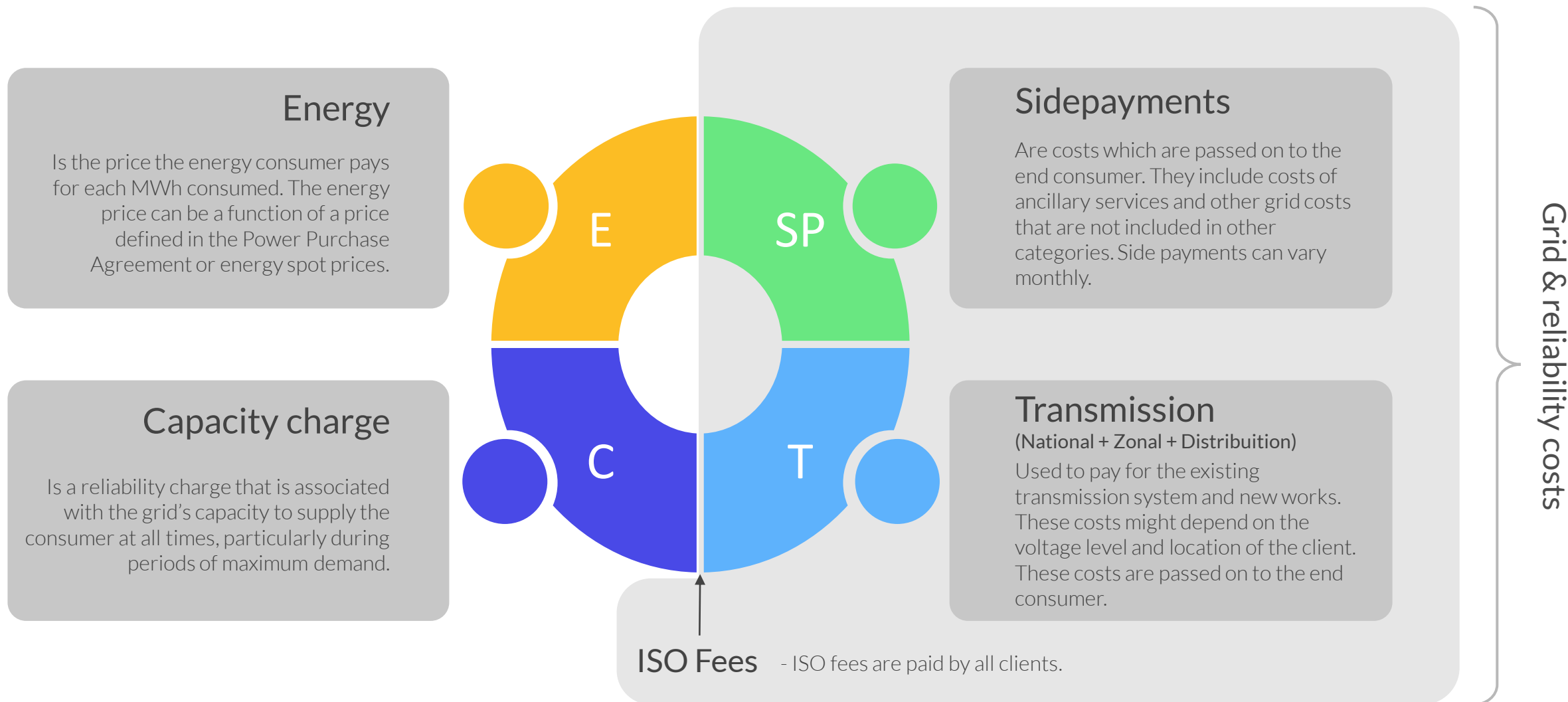
- H₂ plant connected directly to VRE facility
- Grid-connected NH₃ plant

Full Off-Grid Supply



- H₂ and NH₃ plants connected directly to VRE facility
- Development of a stand-alone power system (SAPS)
- Project exposed to a higher risk in variability of supply
- Energy storage could be considered to firm supply to the H₂/NH₃ plant

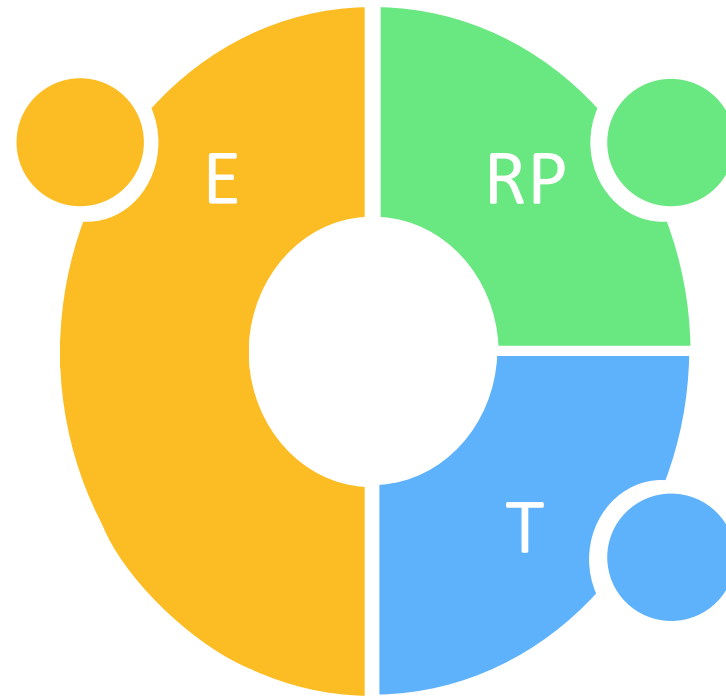
Full on-grid supply cost breakdown



Full off-grid supply costs to be considered

Energy

Energy price is the fixed price agreed with the supplier or developer of the off-grid VRE project. There are different options available for the structure of an off-grid supply agreement.



Reliability premium

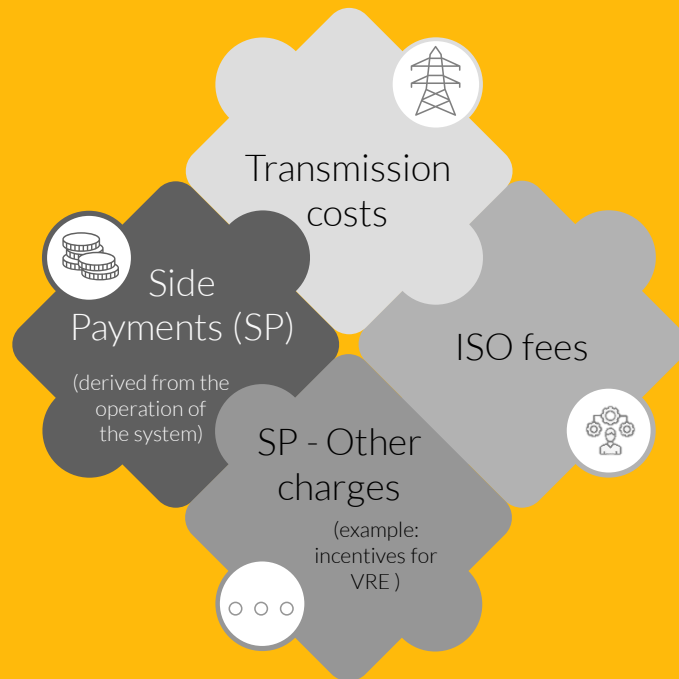
Cost related to an off-grid reliable supply. This could consider investment in energy storage, CSP and others. The investment will depend on the flexibility and reliability required by the H₂/NH₃ project.

Transmission

(Dedicated)

Transmission or transport costs associated to the dedicated line from the VRE facility to the H₂/NH₃ project.

Grid & reliability costs



Why are grid and reliability costs important?

Energy accounts for nearly **70-80%** of the cost to produce a kilogram of H₂.

Grid costs are comparable to solar and wind LCOE, therefore can double energy costs.

Advantages of connection to grid

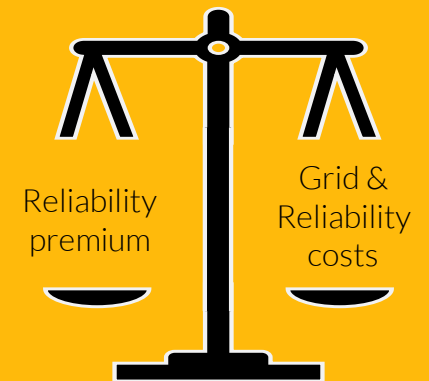
- ✓ Provides reliability of supply for the projects, and stability to H₂ / NH₃ processes.
- ✓ Allows higher utilization factors of the electrolyzers.
- ✓ Reduces pressure for flexibility for the H₂ / NH₃ plant.

Evolution of grid and reliability costs

Renewable energy transition is significantly changing grid & reliability costs. Drivers include:

- Renewable energy integration
- Transmission investment
- Transformation and limitations of thermal generation facilities.

Off-grid vs. On-grid tradeoff

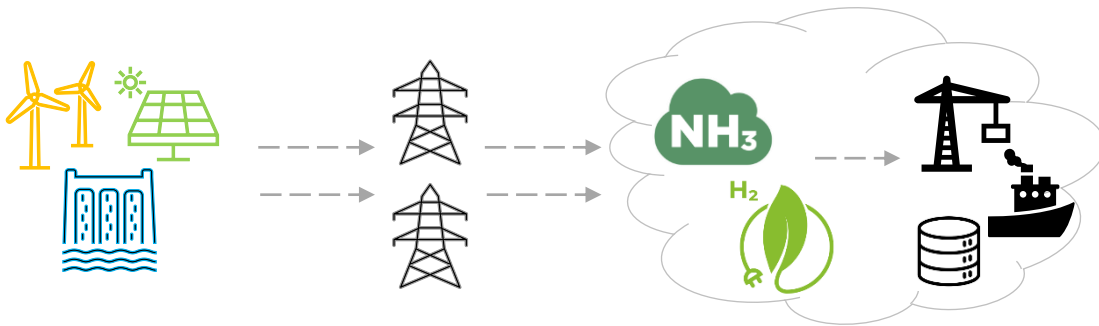


1.2

**Architecture alternatives
for the Power-to-X project**

Architecture alternatives for a Power-to-X project

Renewable generation separated from the Power-to-X plant



- Flexibility requirements for the Haber-Bosch plant.
- Transmission losses over long distances.
- Challenges related to large-scale H₂ storage (if needed).
- Easier access to port infrastructure and export capabilities.
- Energy storage could be considered to firm supply to the plant.
- Development near urban areas needs to be carefully addressed.



Source: Bear Head Energy.

Bear Head Energy – Nova Scotia

Production of up to 2,000,000 tons of ammonia per year.

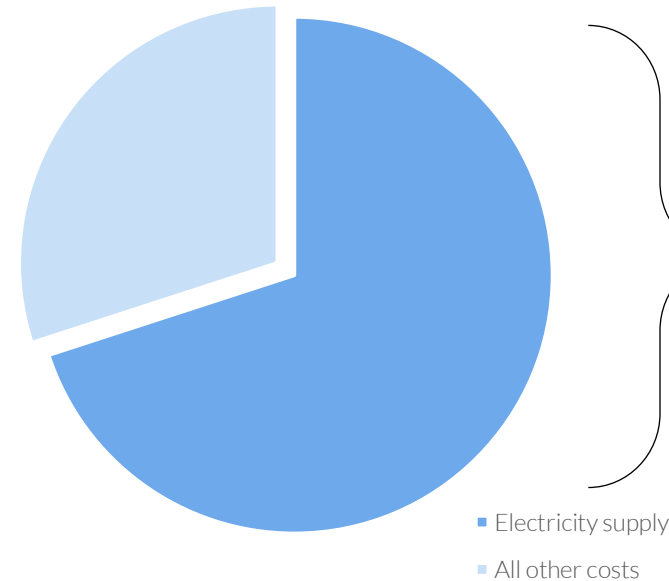
Renewable energy sourcing still under review.

2

Evaluating energy supply for green hydrogen and ammonia production

Key energy sourcing tradeoffs for green hydrogen and ammonia production

Current cost breakout green referential large-scale green hydrogen project



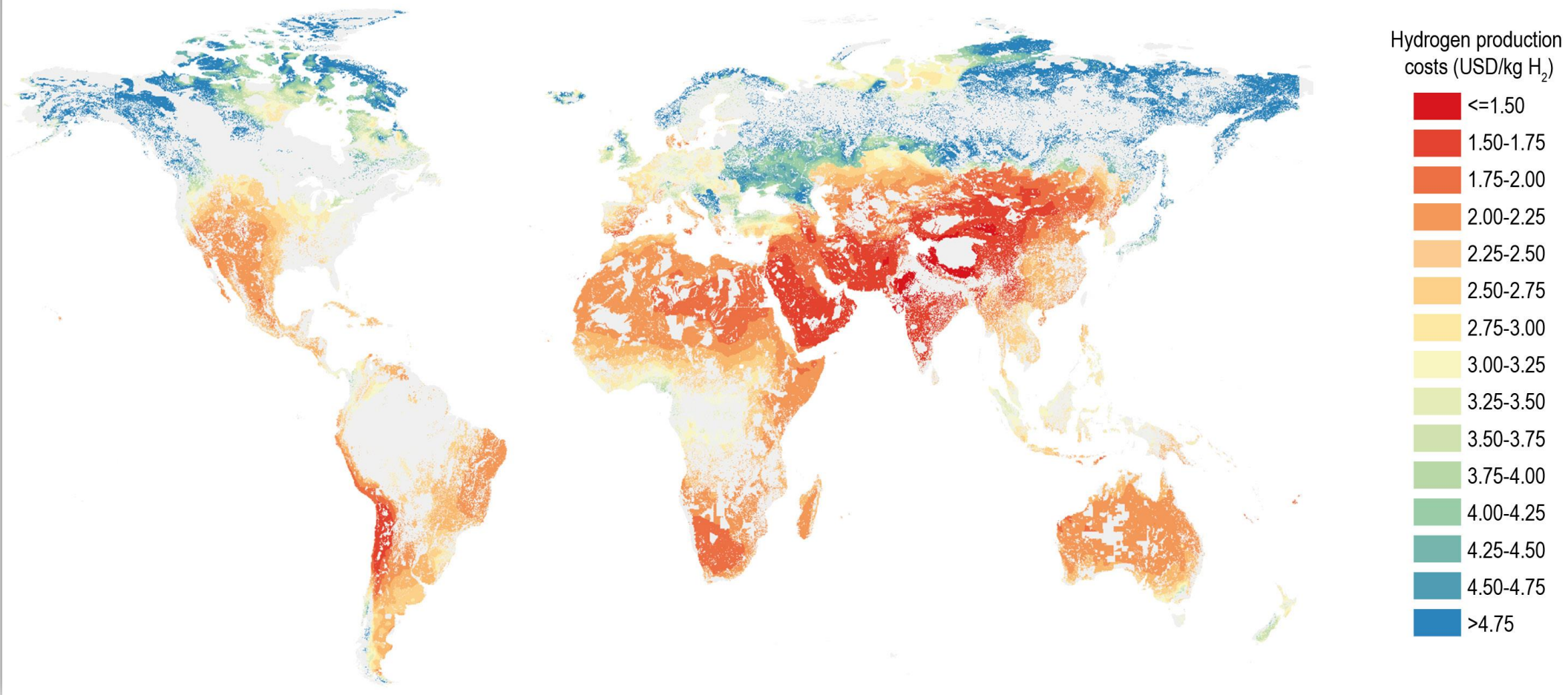
Electricity accounts for up to **70%-80% of the cost** to produce a kg of green hydrogen.

Drivers of electricity costs

- Capacity Factor of renewable energy
- Flexibility of energy requirements & grid connection costs
- Firmness and availability of renewable energy throughout the day
- Tradeoffs plant design such as hydrogen storage capacity and energy prices at night
- Timing - cost declines in renewable energy

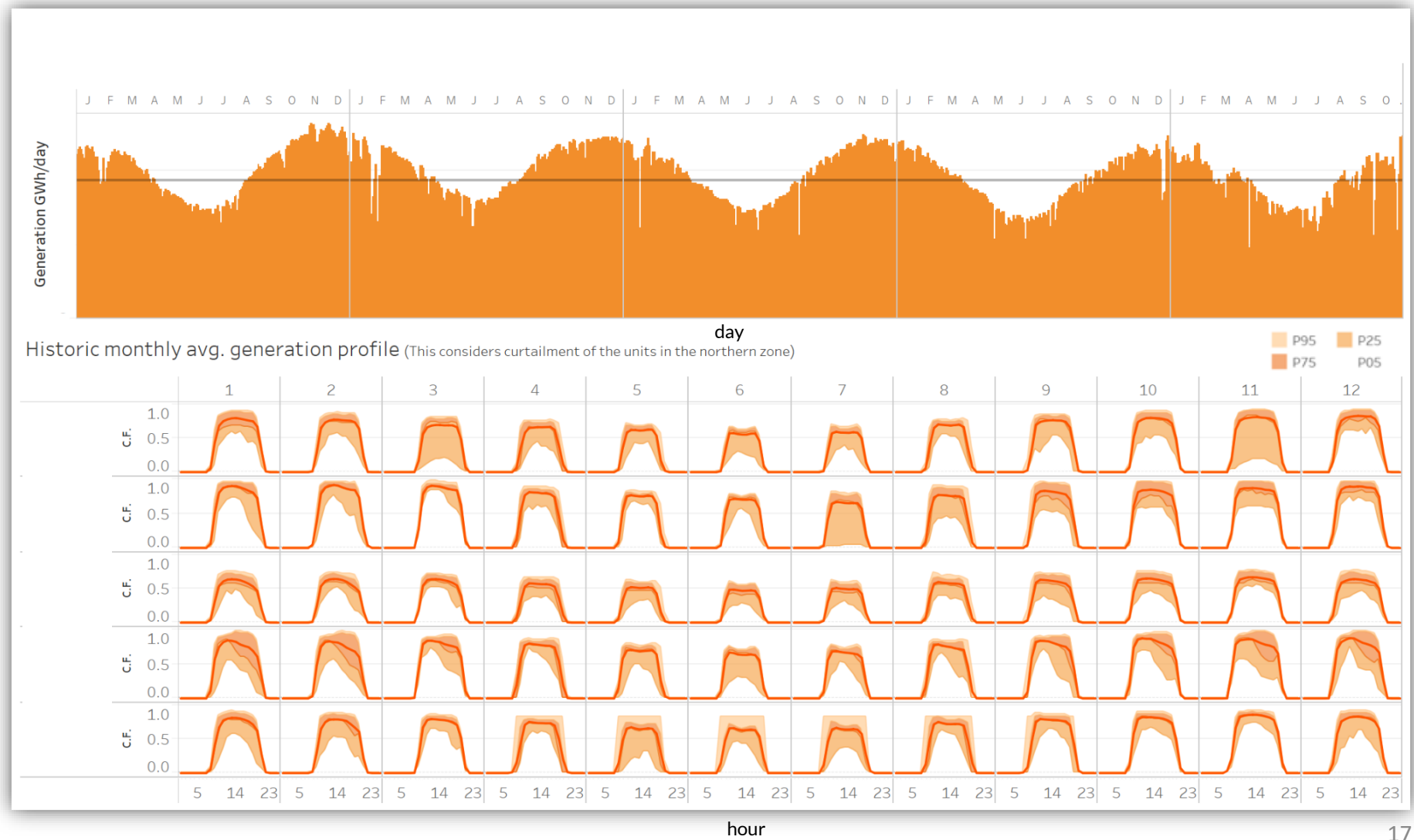
Renewable energy capacity factors have an impact in hydrogen and ammonia production competitiveness

Hydrogen production costs from hybrid solar PV and wind systems for a minimum load of 40% by 2030



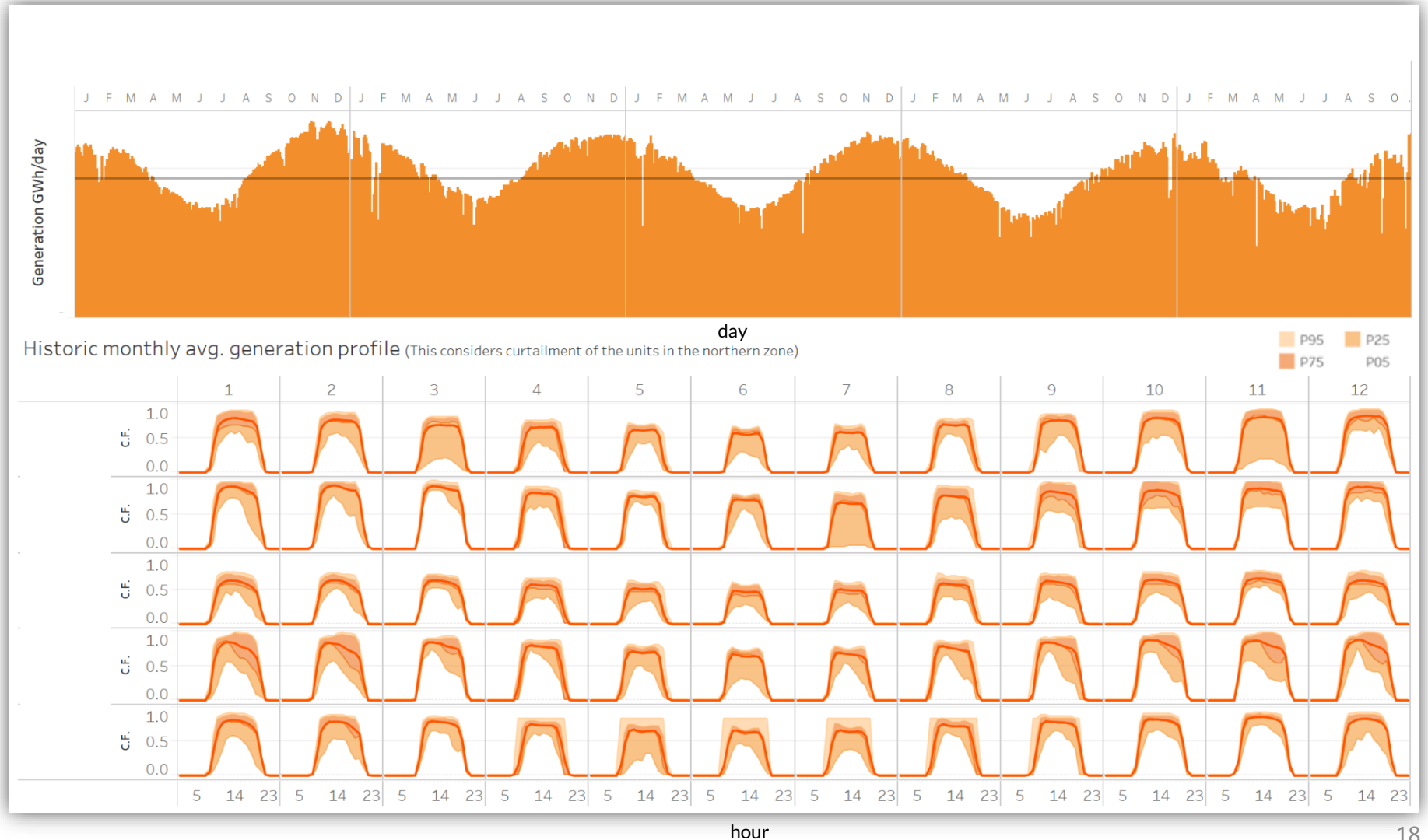
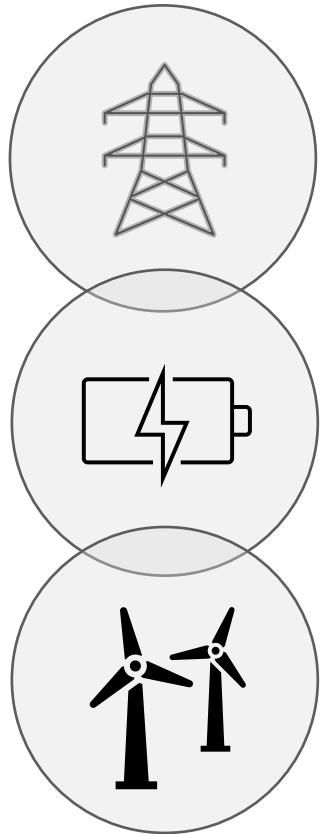
Source: IEA Hydrogen Review

Analysis of solar generation variability across the years for power plants connected to the Chilean Electricity System – **historic generation**

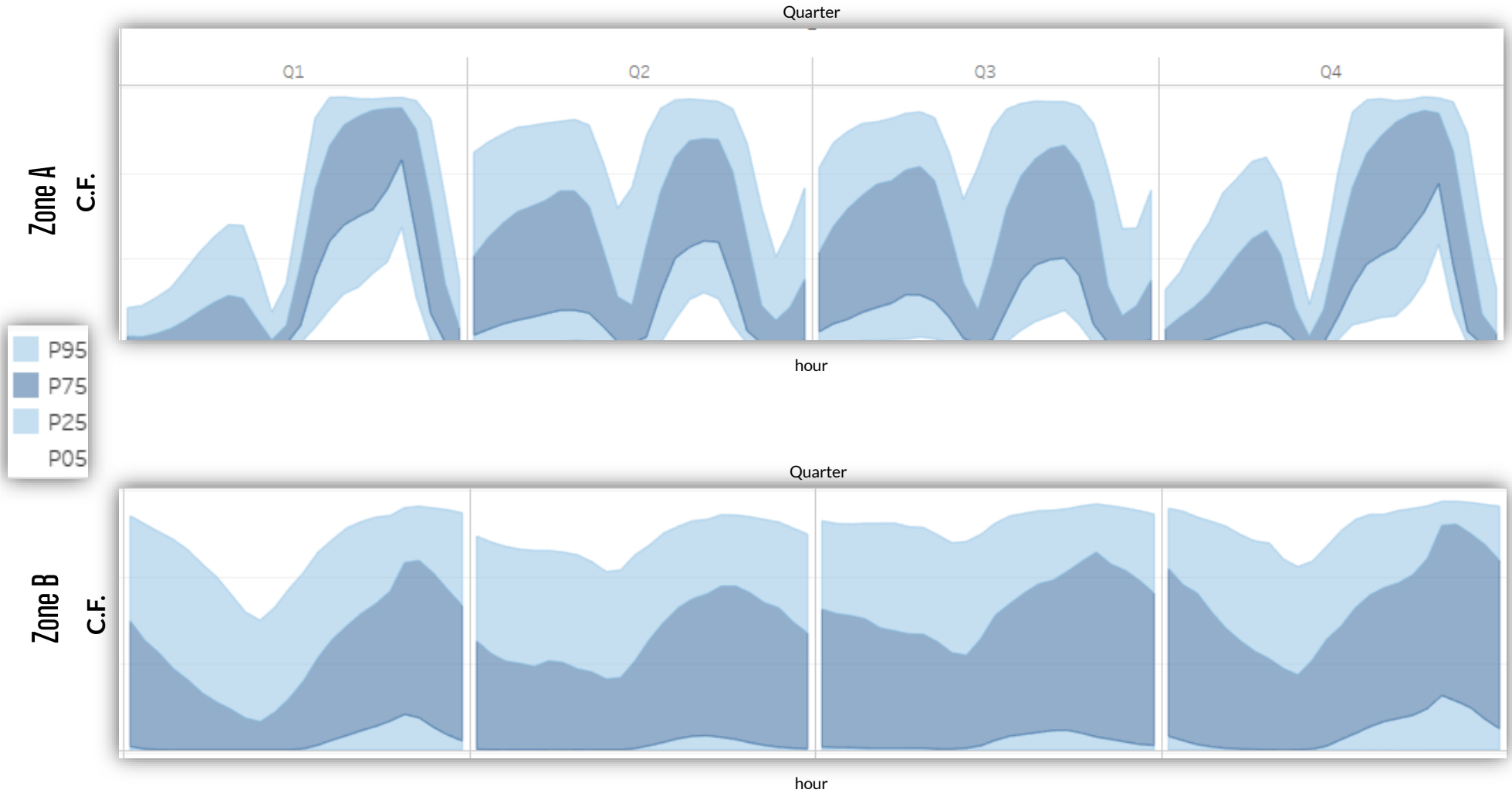
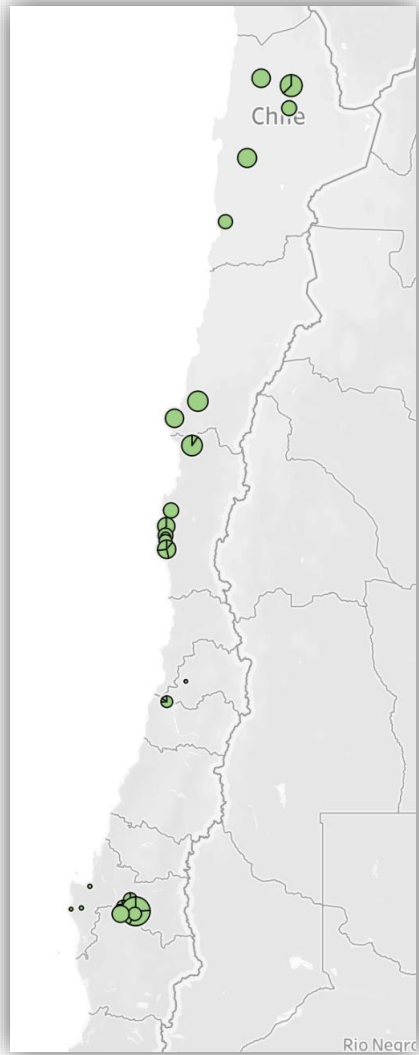


Analysis of solar generation variability across the years for power plants connected to the Chilean Electricity System – **historic generation**

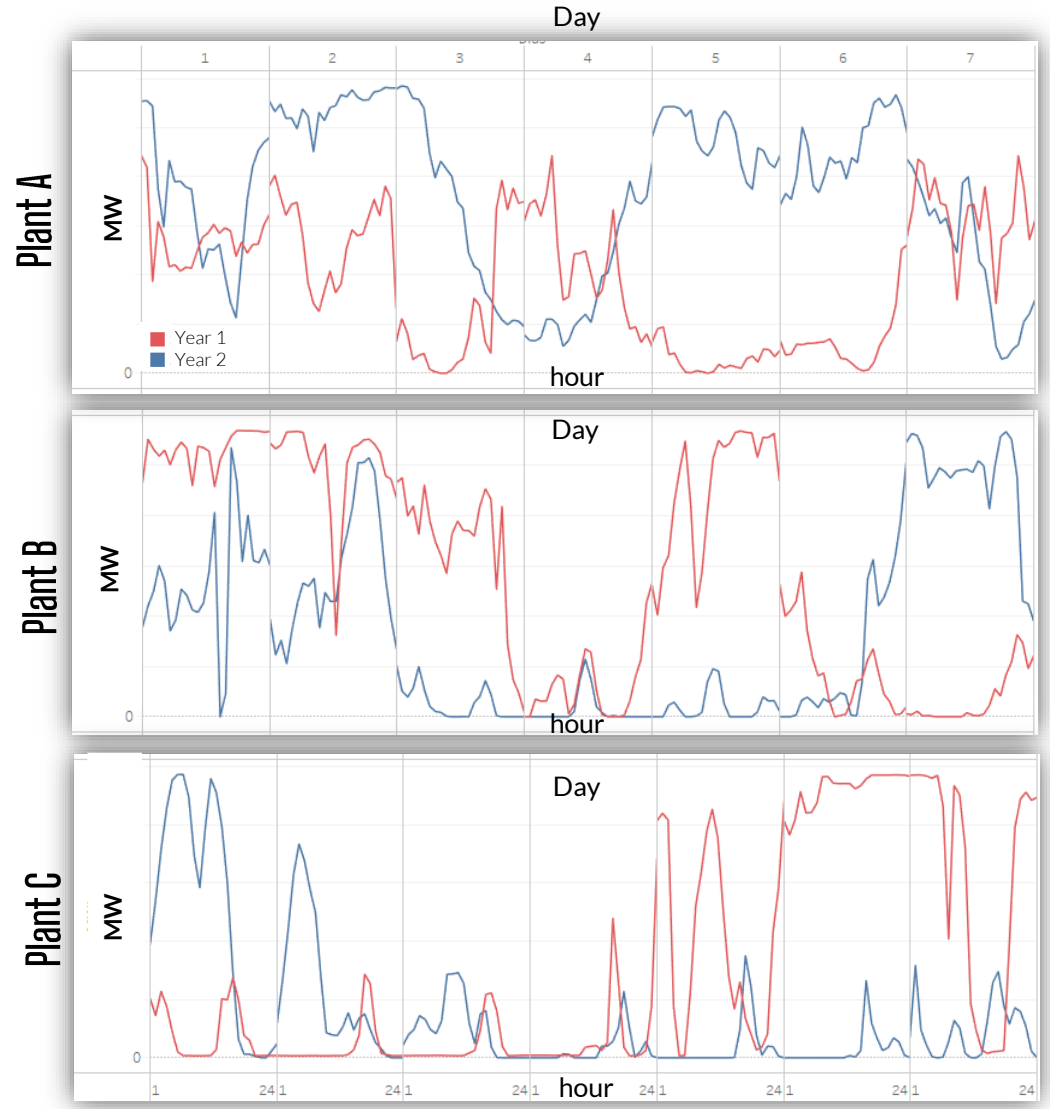
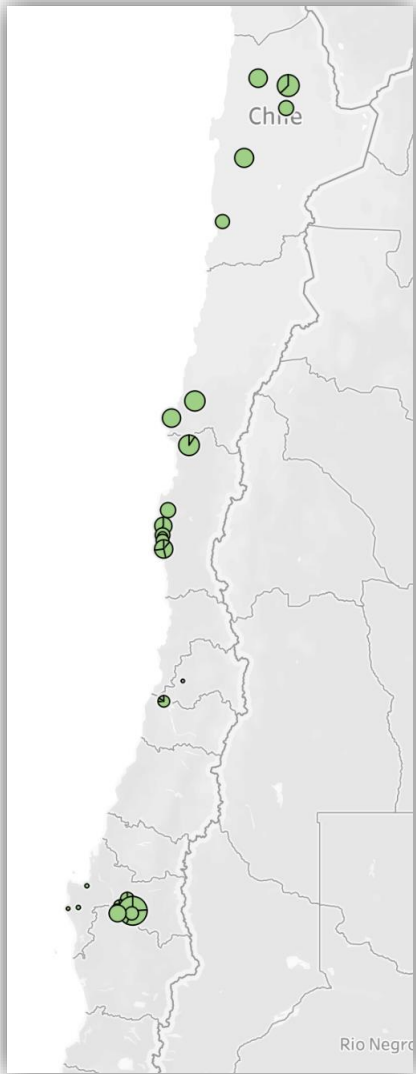
Impacts on green Ammonia production cost



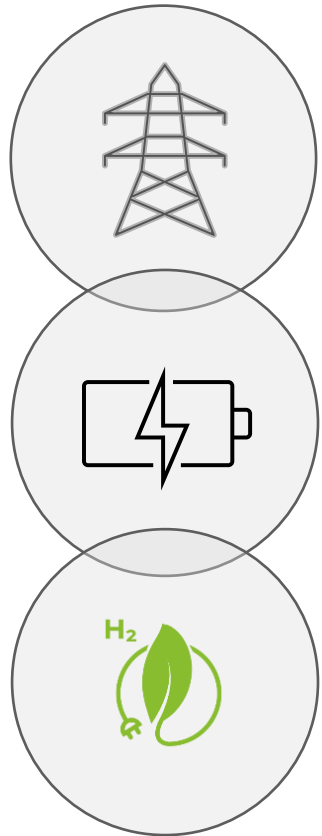
Analysis of wind generation variability across the years for power plants connected to the Chilean Electricity System – **historic generation**



Analysis of wind generation variability across the years for power plants connected to the Chilean Electricity System – **historic generation**



Impacts on green Ammonia production cost

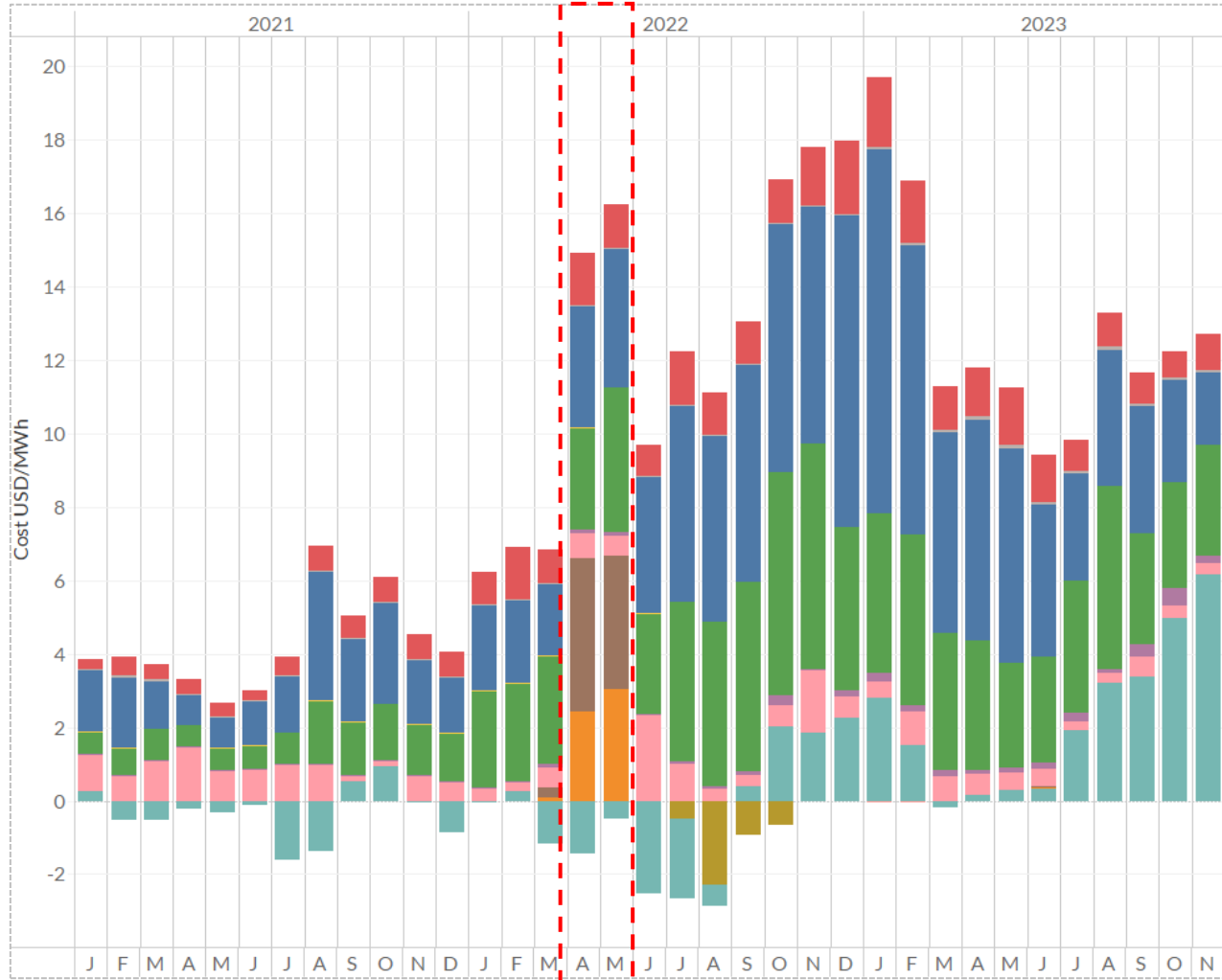




3

Chilean study case of reliability
premium cost dynamics

Side payments are highly influenced by the energy transition



Renewable energy transition is significantly changing grid & reliability costs

During 2022 water reserves have been active due to a rationing decree, because of water scarcity conditions.

Water scarcity rationing decree

Minimum operational level at thermal units

Side payments of thermal units whose variable cost (VC) of production is higher than the spot price and operating at *minimum* operational level conditions have increased in 2022.

Water scarcity	Ancillary services	System inflexibilities	Other
<ul style="list-style-type: none"> OCHR SSCCRD RHR 	<ul style="list-style-type: none"> SSCC SPRD SSCC/PDO 	<ul style="list-style-type: none"> SCML SCPD 	<ul style="list-style-type: none"> PE Other

In Chile, side payments have been increasing in the past years, reaching amounts above 18 USD/MWh per month in January 2023.

Summary of grid & reliability costs in Chile

Cost item	≥ 200kV	Zonal Systems
National Transmission (USD/MWh)	8.2	8.2
Zonal Transmission (USD/MWh)	-	2.7 - 14.6 *
Side Payments derived from the operation of the system (USD/MWh)	2.4 - 15.8	2.4 - 15.8
ISO cost (USD/MWh)	0.63	0.63
Grid connection costs (USD/MWh)	11.2 - 24.6	13.9 - 39.2

* Differences are related to location where energy is withdrawn and voltage level at point of connection.
 **Indicated values do not consider costs associated with sufficiency capacity and distribution grid costs.
 *** Values are based on estimations for 2022.

In Chile, grid and reliability costs are only counted when energy is withdrawn from the system.

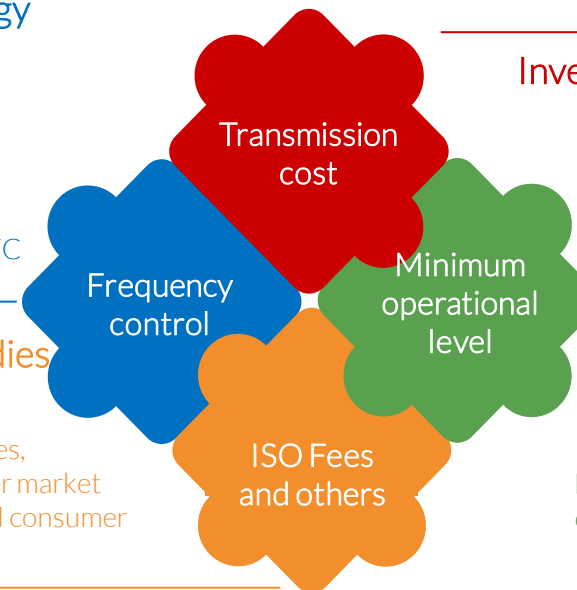
Future grid & reliability cost drivers

Variable Renewable Energy (VRE) could lower cost of frequency control

PV solar projects are starting to provide frequency control (FC) services by default, which will increase supply and lower cost of FC ancillary service.

ISO Fees and other subsidies

A price stabilization surcharge could be included as part of ISO fees, increasing them. Inflation and other market incentives could affect rates to end consumer in the future.



Investment in transmission assets

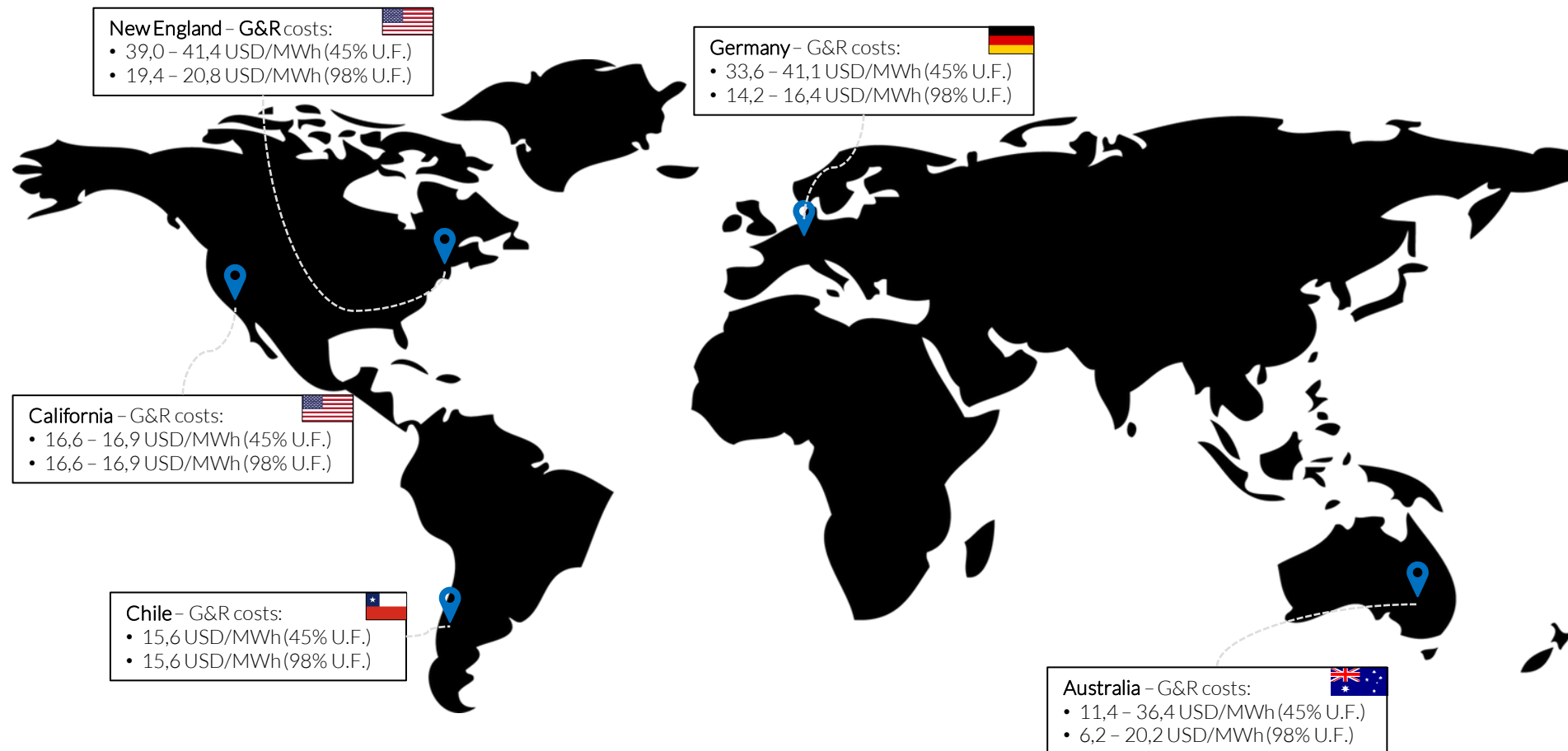
Due to high integration of VRE and congestion issues, new investments in transmission assets could increase costs for final consumers.

Minimum operational level at thermal units

Side payments for thermal units operating at minimum operational level have increased during 2022-2023. This could keep increasing. Variability of fuel prices could also affect this cost.

International benchmark of grid & reliability costs

Costs estimated based on information from 2nd semester 2021 and 1st semester 2022



Transmission charges in some markets are heavily affected by localization.

Germany is a potential green H₂ importer.

Australia and Chile are potential green H₂ exporters.

Connecting large projects to the grid can lead to develop grid infrastructure improvements.

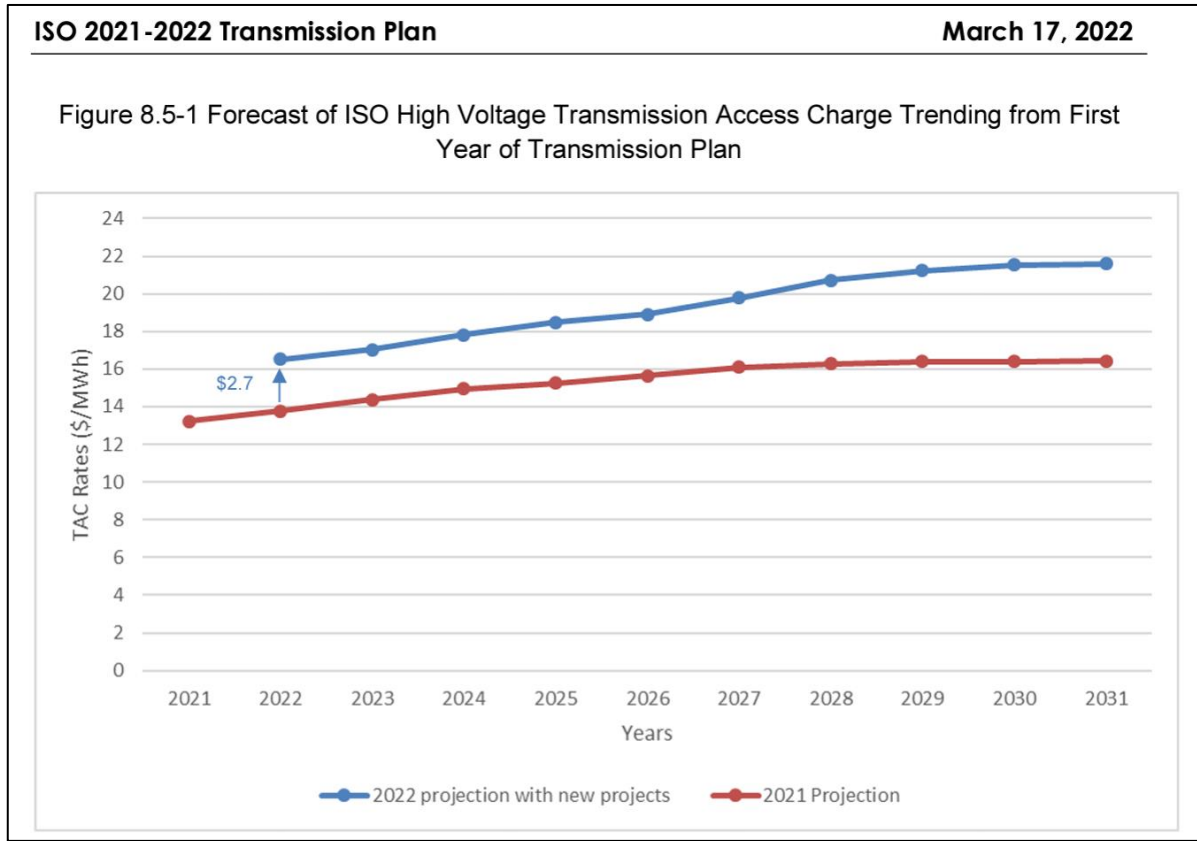
U.F.: Utilization factor

Grid & reliability (G&R) costs* = Transmission costs + Side payments + ISO costs + other systemic charges

* Does not include capacity charge.

Grid & reliability costs are increasing in other markets

Transmission costs in California should increase over time



Australia plans massive investments in transmission...

Who is going to pay for them and how?

NEWS

Australia's AU\$20 billion transmission initiative supports Tasmania's 'Battery of the Nation'

By Andy Colthorpe
October 19, 2022

Asia & Oceania, Southeast Asia & Oceania, Connected Technologies, Grid Scale, Policy

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Regulators reinforce need for 'massive investment' in energy sector

Australian energy regulators have called for urgent investments in renewable energy capacity and the transmission infrastructure needed to connect new projects to the grid as they look to ensure an orderly transition as coal-fired generation exits the National Electricity Market.

SEPTEMBER 30, 2022 DAVID CARROLL

COMMERCIAL & INDUSTRIAL PV, DISTRIBUTED STORAGE, GRIDS & INTEGRATION, MARKETS, POLICY, RESIDENTIAL PV, SUSTAINABILITY, UTILITY SCALE PV, UTILITY SCALE STORAGE, AUSTRALIA

Source: PV Magazine

Source: Energy storage news.

Australian government unveils first step towards 'rewiring the nation'

The new government's partnership with state governments to roll out billions in concessional finance is expected to accelerate Australia's energy transition.

Tharshini Ashokan - 21 October 2022

Share A A+ 100%

Source: Infrastructure Investor

In California, investments in new infrastructure are expected to drive cost increases. Australia is also planning massive investments in transmission assets. How will these investments impact the total grid & reliability costs?

Cost differences lead to opportunities for load flexibility and reliability premium technologies

Load characteristics for production process

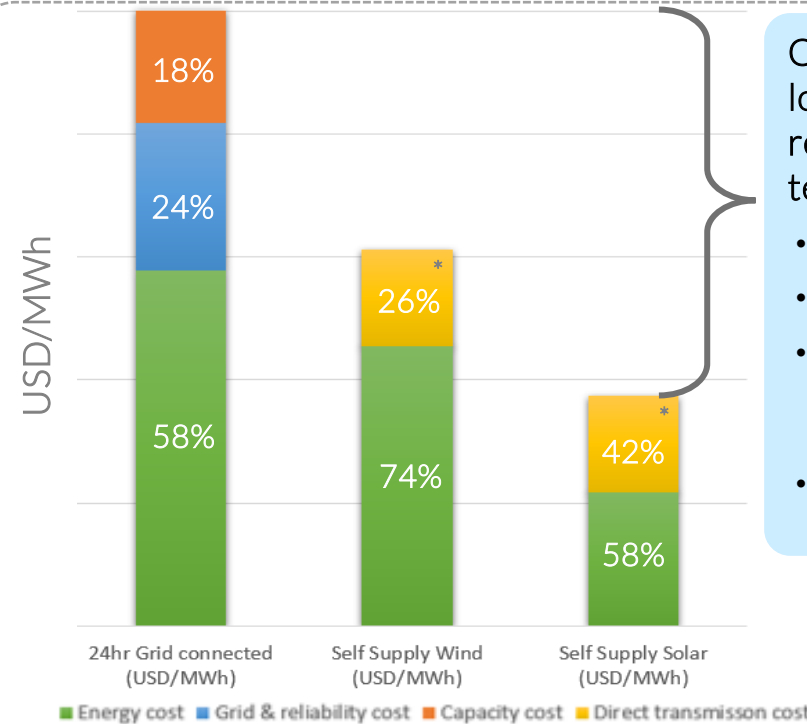


- Low-temperature electrolysis is highly adaptable to variable supply.
- Electrolyzer capacity and hydrogen storage can be used to avoid 24/7 supply.
- Supply distribution over day/year can be optimized to minimize LCOH.

- Haber-Bosch (HB) to produce ammonia accounts for approximately 10% of H₂ electrolysis energy requirements.
- Load and HB process inflexibilities lead to need for 24-hour supply.
- Development is focused on making HB process and load more flexible.



Supply cost breakdown

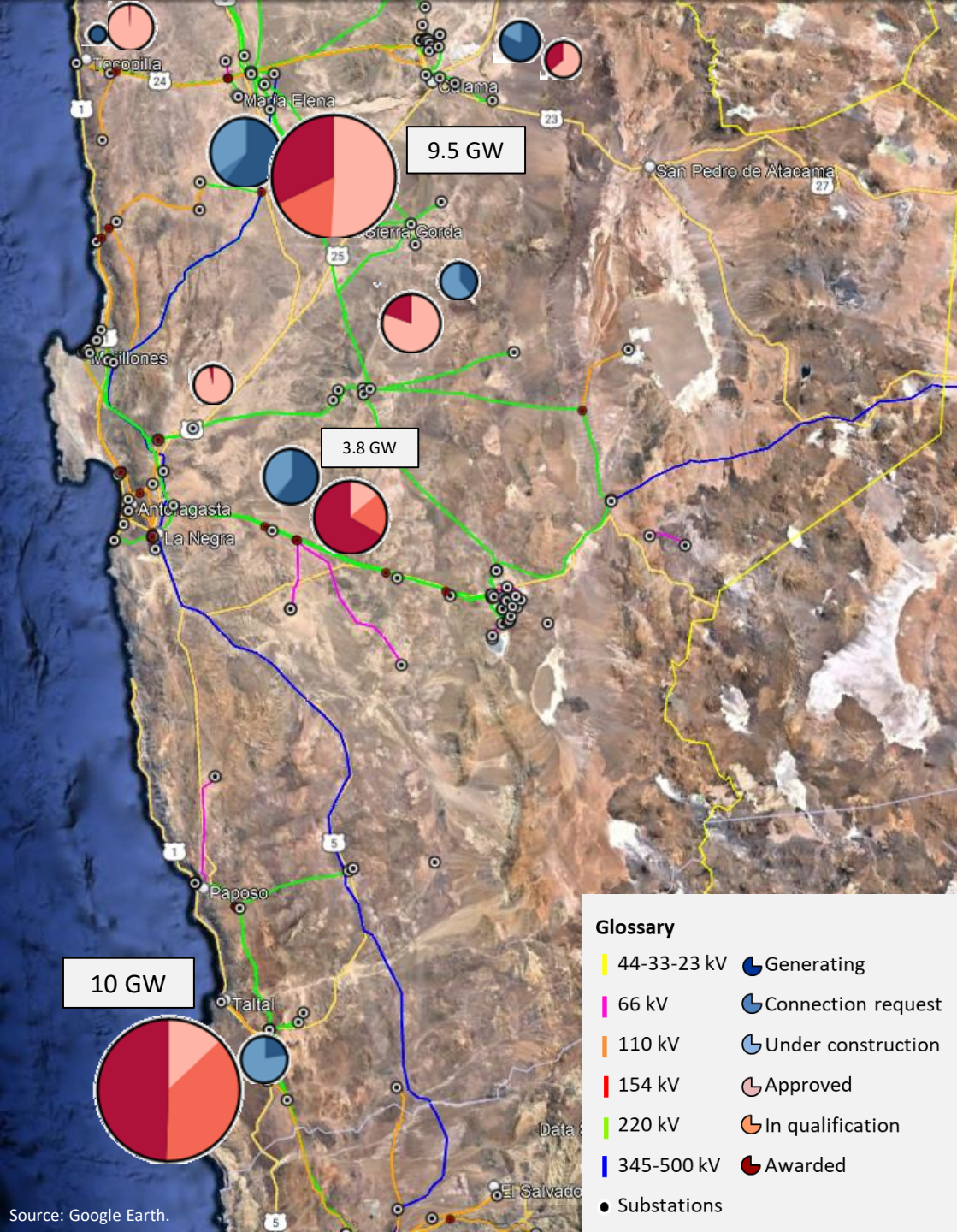


Opportunities for load flexibility and reliability premium technologies

- NH₃ process flexibility
- H₂ process flexibility
- Energy storage alternatives (BESS, CSP, etc.)
- Strategic hydrogen storage alternatives

* Direct Tx connection considers a line of 100km, for a 500 kV line for 3,000MW load and a 35% U.F. Referential costs considers 500kV lines in the north of Chile.
 **Values are based on estimations for 2022.

Off-grid supply implies reliability and security risks. Nevertheless, there is a big difference in cost between off & on grid supply, which could drive investments in load flexibility and reliability premium technologies.



Stand Alone Power Systems (SAPS) might be favored because of increasing grid & reliability costs and the difficulty to integrate H₂ - at scale - with legacy systems



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